# Hooking the 80%



## What is everyone looking for?

- A wellbeing initiative that can be tailored for different sectors
- A consistent data set
- A platform on which ongoing wellbeing initiatives can be built
- A cost benefit/analysis
- Helps transitions to agile and flexible

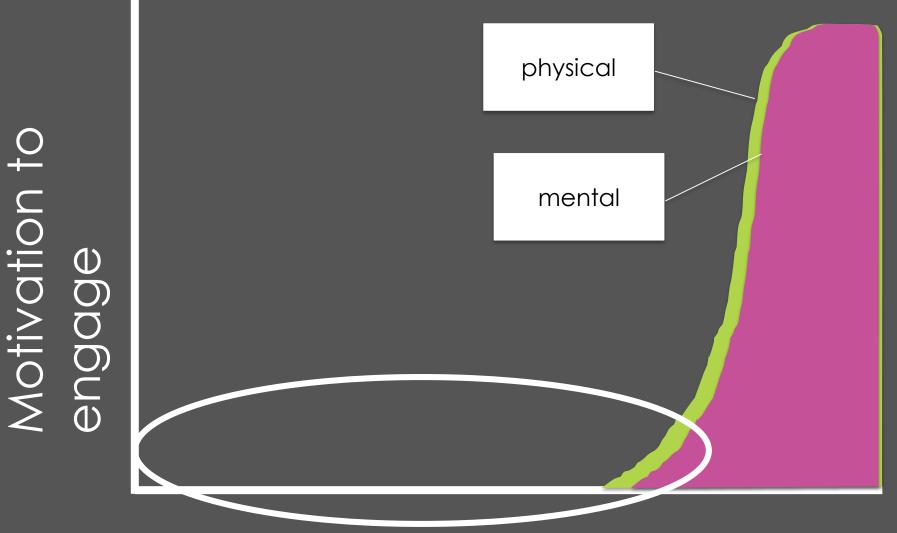
- Scalability
- minimal external oversight
- Evidence based messaging
- A way to link data to decreases in frequency, duration and number of claims

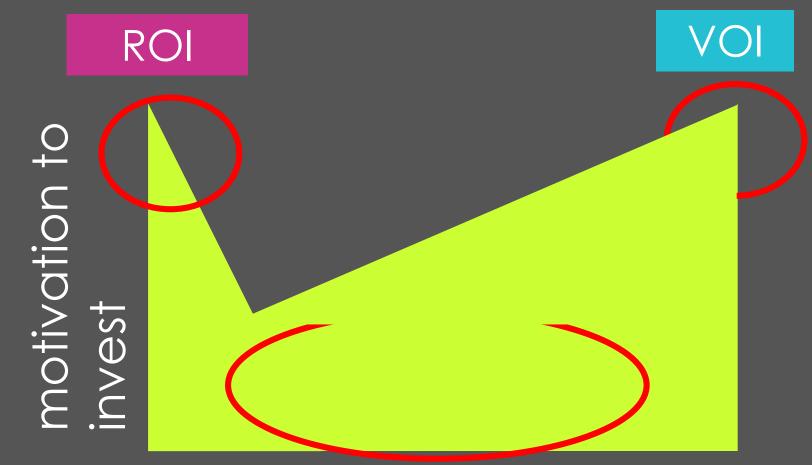


2016 (c) Anna-Louise Bouvier



### WELLBEING





Pain

Performance

## Organisational Transformation

#### Physical Transformatio n

## Personal Resilience

#### **OUR CLIENT BASE**

Some of our clients:



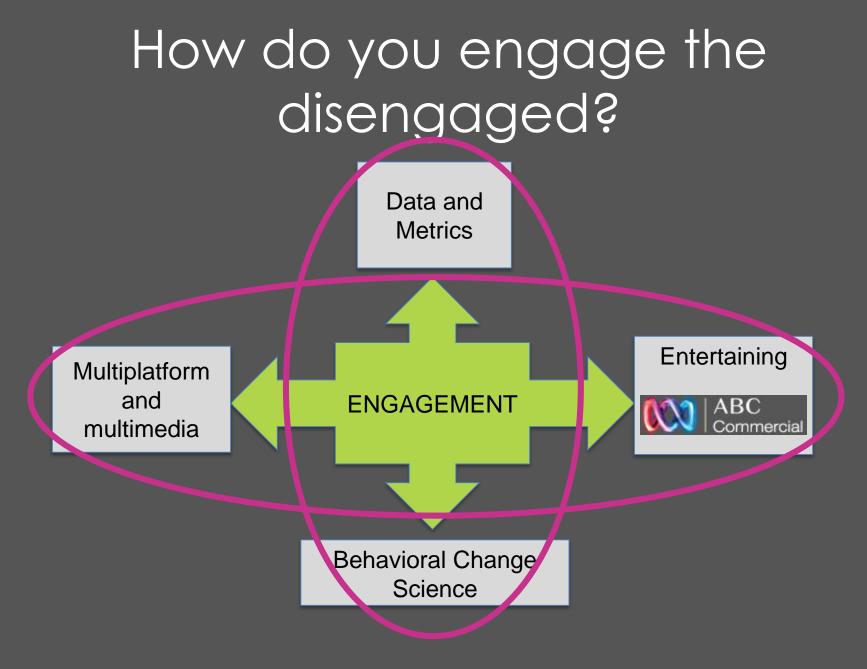
# What is the value of X for this person in this role?



# employee

### If you want to go from GOOD TO GREAT





#### This won't add load

### Individual value

Organisational Wellbeing Strategy

#### Key findings from your pre-program survey

#### Snapshot of your engagement

#### Snapshot of results\*

**PRODUCTIVITY** 

STAFF SATISFACTION

**DECREASE RISK** 

\* of the people who completed the exit survey

## Value proposition

#### ROI and cost benefits

Australian studies conducted by Medibank Private have estimated average ROI from workplace wellness programs at 300%. Some international experiences have been quoted as high as 1,300%. In comparison to other initiatives to improve productivity, workplace wellness programs stand out as an excellent investment (Vie Wellness, 2010 Why Wellness, www.viewellness.com.au).

In Australia, within organisations that for used on employee wellness, employees were:

- Five times more likely to be engaged
- Three times more likely to stay in he first year
- Two and a half times more likely t say that their organisations were creat te and innovative
- Three times more likely to identify heir organisation as a high or an above overage performer

Sims, J Right Management. Presentation to the realth and Productivity Management Conference 2010

Being a wellbeing program, we are unable to nominate a specific financial ROI on HAP Y BODY program implementation.

However we are able to estimate a value based on employees who completed the post program surveys from rollouts to over 20,000 employee over the last two years. Based on your survey results HAPPY SODY has delivered:

91% of employees are coping better with workload and stress

63% have more energy

25% are less tired

Assuming that this delivers a minimum 20% improvement in productivity this would equate to the following ROI estimation:

20% uplift based on average salary of \$120,000 = \$10,000 **ROI \$30,000 - \$99,95 \$99,95** = **300** times

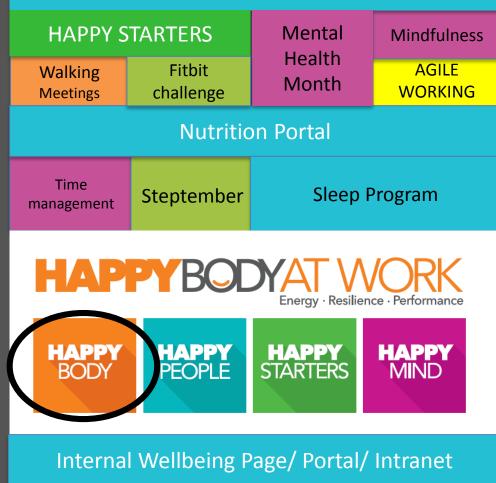
> We could therefore conservatively estimate HAPPY BODY delivers **ROI** of a multiple of **300**.

#### First there were Happy Bodies!



# HBAW was created as an ENGAGEMENT PLATFORM

#### HAPPY PEOPLE

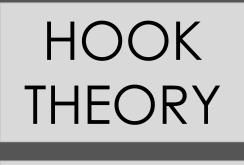


#### HAPPYBODYAT WORK Energy · Resilience · Performance



# WELCOME TO ZZZ)

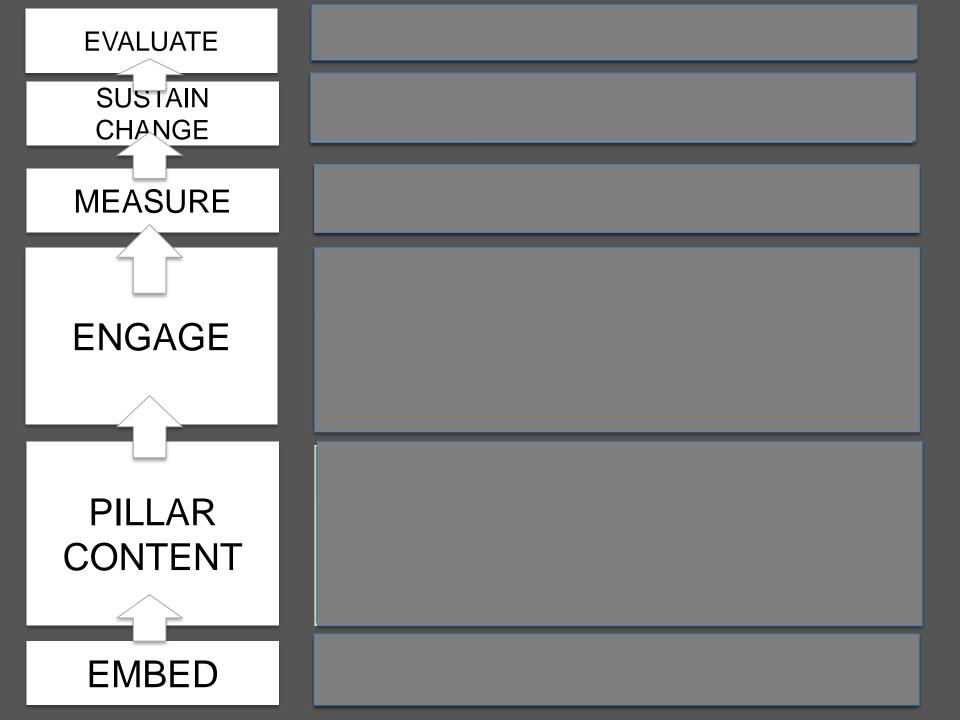




RIPPLE THEORY

INTERVENTION MAPPING

Psychological Learning Theory



#### Use the forces of evil for good



THE WALL STREET JOURNAL World U.S. Politics Economy Business Tech Markets Opinion Life Home Arts "We believe both of these industries, HEALTH CARE AND **EDUCATION** which historically have been highly resistant to entrepreneurial change, are primed for tipping by great new softwarecentric entrepreneurs."



# LIFE



# mind

# body





## Exclusive Offer for WHPN Members

- A consult with a HBAW wellbeing strategist
- 10% discount for any of the HBAW programs purchased before the end of the financial year.

To redeem this offer Give your business card to a HBAW team member and we will contact you later

#### <u>www.happybodyatwork.com.au</u> <u>Contact Us form</u>